



50

CELEBRATING
50 YEARS
OF SERVICE TO THE
ELECTRONICS INDUSTRY

THE UK's **LEADING**
INDEPENDENT AUTHORISED
DISTRIBUTOR OF ELECTRONIC COMPONENTS

anglia

www.anglia.com

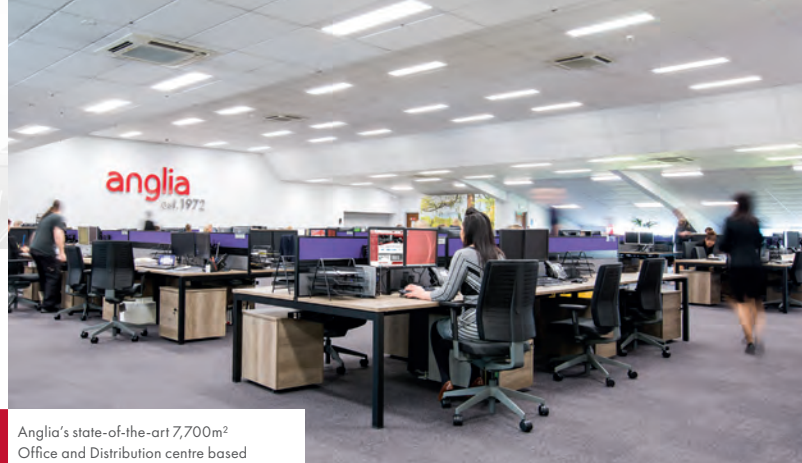
WHO WE ARE

Anglia is the UK's leading independent authorised distributor of semiconductors, optoelectronics, interconnect, passive and electromechanical components. A signatory of the ADS SC21 programme, the company holds AS9120, ISO9001 & ISO14001 accreditations.

Renowned for exceptional customer service and comprehensive technical support, established in 1972 Anglia has gained a wealth of experience and a thorough understanding of the electronics industry. Technically adept, we support OEM and EMS companies in every sector of electronics manufacturing. Our suppliers include some of the world's leading electronic component brands, complemented by many smaller companies with leadership in their chosen technologies.

Anglia stocks over 2 billion components from over 1.3 million product lines in the UK for same-day dispatch. We aim to streamline logistics and reduce customers' transaction costs through services that include VMI, KANBAN, API, EDI, BoM management tools and customer-dedicated inventory, whilst ensuring an accurate, on-time delivery performance is maintained.

Anglia is driven by an ethos of ever-improving customer understanding and, as a privately owned business, aims to provide a fast, consistent and highly responsive service.



Anglia's state-of-the-art 7,700m² Office and Distribution centre based in Cambridgeshire.



SERVING
THE ELECTRONICS
INDUSTRY SINCE 1972

WHERE IT ALL **BEGAN**

Starting from his home in Wisbech as a sole trader with a £4,000 loan, Bill bought a second hand van and some stock (which he had stored in his house porch, garage and under the stairs). The initial operation provided spare parts to the Radio and TV repair trade. This was largely achieved by taking the 'mobile stores' to the customer.

Before the end of the year the name 'Anglia Components' had been registered.



1972

Founded by Bill Ingram, working from his home in Wisbech as a sole trader. With a racked-out Van, Bill sold surplus transistors to the TV and Radio repair trade.

TURNOVER
HITS
£30K

1973

Larger premises acquired in Burdett Road, Wisbech, to accommodate a growing company's needs.

**ANGLIA
COMPONENTS**

TURNOVER
PASSES
£93K

1975

The business was incorporated into Cenwick Electronics trading as Anglia Components.

1976

Steve Rawlins, Anglia's future CEO and owner, joins the business as a field sales account manager.



1970s

1980s

TURNOVER
PASSES
£1M

1980

Anglia moved its focus towards the UK electronics manufacturing industry. Started importing RF Transistor and Audio ICs for the UK's CB Radio community.



1982

Anglia Components logo is redesigned.

1984

EUROHM

Bill Ingram makes his first audits of Far East factories and starts to import components into the UK, starting with the launch of own branded resistors—Eurohm is born.



Anglia Components logo is refined.

1985

Extended into an adjacent building at Burdett Road, increasing our warehouse capacity.



Invac range of own brand diodes and rectifiers launched.

1986

Joined the Association of Franchised Distributors of Electronic Components (AFDEC).

1988

Warehouse further extended, a new reception created along with increased office space.

Taicom

Anglia launch Taicom, a range of own brand connectors.

CORPORATE SOCIAL RESPONSIBILITY STATEMENT

Anglia Components Plc is committed to taking our Corporate Social Responsibility (CSR) seriously at all times, and fully recognise our responsibilities towards our employees, suppliers, customers, the environment and the communities we all operate in.

We demonstrate our commitment to CSR by developing practices and procedures that align with our business values, resulting in responsible and ethical principles relevant to our business of selling and distributing electronic components.

Anglia operates an equal opportunities environment for all present and future employees. Colleagues are recruited and trained to a very high standard, and with commitment and professionalism they strive to ensure, with a continuous improvement ethos, that we grow and develop the business, supporting any individual or third party involved in any part of our processes.

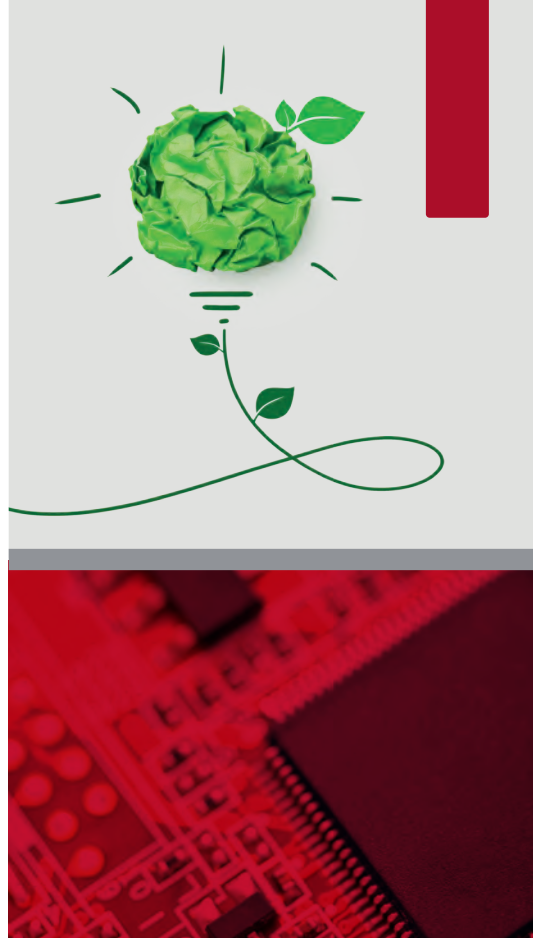
We have developed and published comprehensive policies to ensure we sustain and improve on all factors including, but not limited to, the legal and ethical factors affecting the Health & Safety welfare of our employees & visiting guests, the environment, and the community.

We support local and national charities, which are nominated by our employees, and details are updated on our Corporate website each year.

Policies implemented define the framework in which we operate to an exceptional standard. They are found in our Employee Contracts, Company Handbook and where relevant, on our Corporate website:

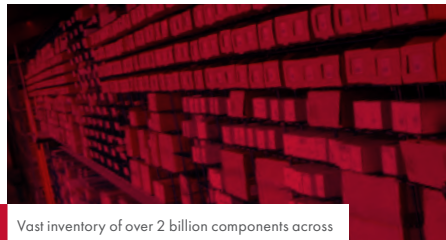
- Code of Conduct
- Social, Environment & Ethical Policy
- Environmental Policy
- Quality Policy – see Quality Pack on the Anglia Website
- Anti-Bribery Policy
- Modern Slavery Statement
- Health & Safety Policy
- RoHS, Reach & Conflict Mineral Statements

We recognise that our social, environmental and ethical conduct has an impact on our reputation, therefore the Anglia management team takes overall responsibility to ensure our commitments are met.



WHY US

Local Support, Inventory and Service – that is what makes Anglia different



Vast inventory of over 2 billion components across popular lines held in our UK Distribution Centre.



Support

We supply a comprehensive range of complementary products and solutions to all sectors of the UK's vibrant electronics industry.

Enabling customers to accelerate time to market with innovative and cost-effective solutions is a key aspect of Anglia's technical support service. Our support includes a sampling service that delivers many thousands of evaluation boards, kits and components each year completely free of charge, expert technical advice from well-trained product specialists, and 'at the bench' guidance from our industry leading field applications engineers.

Inventory

A balanced UK based inventory across all types of electronic components reduces the number and cost of our customers' purchasing transactions. The breadth and depth of stock minimises the need for back orders or placing multiple orders on multiple vendors.

To make procurement even easier, our UK inventory and pricing information on our on-line ordering service 'Anglia Live' website is truly live, and shows actual real-time stock levels. Information on future stock levels reflecting shipments expected from our extensive range of suppliers, combined with one of the industry's most comprehensive parametric search engines, makes Anglia Live a formidable tool for our customers.

Service

Anglia has one of the UK's largest field sales teams in electronic component distribution, and we believe in getting to know our customers. By listening to our customers we are then able to continuously improve our value to them. Anglia meets more of its customers face-to-face and every customer is important, however large or small. By getting to know customers more closely, we can continue to enhance and expand the services offered.

1990s

TURNOVER
PASSES
£1M

1991

Relocated to the Sandall Road site.

After seeing the site up for sale, Bill

realised this large 2 acre (7700m2) site would be ideal for the future growth and expansion plans of Anglia.



Anglia launch own brand Nover, a range of electrolytic and tantalum capacitors.



1993

High tech automation was installed in the distribution centre, improving efficiencies and investing for future growth.

TURNOVER
PASSES
£10M

1994

muRata

INNOVATOR IN ELECTRONICS

1996

Distribution agreement signed with Murata.



life.augmented

1998

Distribution agreement signed with STMicroelectronics.

1997

Anglia

Redesign of the 'Anglia' logo.



25 Years Silver Jubilee celebration.

1999

Anglia enter the digital age with first website www.angliac.co.uk



2000s

2000

Distribution agreement signed with Panasonic.

Panasonic
INDUSTRY

OMRON

2002

Distribution agreement signed with Omron.

2005

Redesign of Anglia logo.

anglia

'Anglia-China' logistics hub established in Hong Kong to serve UK companies manufacturing in Asia.

anglia china



2007

Distribution agreements signed with Mitsubishi Electric and CREE.

2009

Distribution agreements signed with Kyocera AVX and Antenova.



AS9120 quality standard

achieved, one of the world's most demanding standards, enabling the Company to supply components for the Aerospace, Defence and High Reliability industries.

SC21 programme joined, addressing the '21st Century Supply Chain' requirements for the Aerospace and Defence industries.



TURNOVER
PASSES
£30M

2001



Distribution agreement signed with Rohm.



Anglia Achieves BS EN ISO 9001:2000 Certification.

2003



Distribution agreements signed with TDK and Bourns.

Bill Ingram becomes Company President.



Steve Rawlins appointed Anglia's Managing Director. Steve joined Anglia as a field sales account manager in 1976.



2006

Steve Rawlins becomes CEO.



Distribution agreements signed with Hirose and Bulgin.



Awarded the BSI RoHS Trusted Kitemark for awareness and implementation of the RoHS Directive requirements.



We launch a global first RoHS alert system.

anglia
part tracker

2008

Distribution agreements signed with Thales, Phoenix Contact and Intersil.

THALES





'MOST COMPREHENSIVE PARAMETRIC SEARCH ENGINE TO DATE'

www.anglia-live.com

In 2013 we launched Anglia Live, our e-commerce website, offering a comprehensive parametric search engine, live inventory, live pricing and on-line ordering for same day despatch with free of charge shipping.

Anglia Live is one of the industry's most comprehensive parametric search engines to date, populated with data that has been verified, formatted and uploaded by Anglia's in-house team, to ensure complete consistency of presentation. Other features include a fully predictive search based on Anglia

designation, by industry standard part number or by description. Live manufacturers' data sheets are combined with information on Product Change Notifications and Product Termination Notifications, ensuring well-informed decisions can be made on the longevity of products.



Benefits include:

- World leading suppliers
- Vast UK based inventory
- Comprehensive parametric search engine
- Live inventory
- Live pricing
- No minimum order value
- SAME DAY despatch
- Competitive Contract Pricing
- Back Ordering
- Forward Ordering
- Nominated Delivery Day
- FREE DELIVERY



View with your
Smartphone

SUPPORTING **SMALL VOLUMES** FOR DESIGN THROUGH TO HIGH VOLUME FOR PRODUCTION.

To save you valuable time and money Anglia Live includes products from our 'Anglia Ready Reel' service, providing smaller quantity reels on many of the popular SMD stocked lines.

Offering greater convenience, improved efficiency and reduced wastage, the off-the-shelf reels are supplied in production ready format without any additional reeling charge. We offer FREE UK and Eire delivery whether orders are placed on-line, by email or phone.

Benefits include:

- Full manufacturer's lot/date code traceability
- Assured product integrity
- More convenient
- Production ready
- Reduced waste
- Improved efficiency



View with your
Smartphone



OUR ON-LINE **VENDOR RATING TOOL**, FREE TO ANGLIA ACCOUNT HOLDERS.

53
Enquires

Anglia Sigma is an industry first - a powerful, unique and comprehensive, FREE On-line Dashboard Tool offering customers complete transparency in their trading relationship with us.

Anglia Sigma provides insights and analysis of forward, current and historical orders and enquiries, as well as a vendor rating feature showing Anglia's delivery performance.

Benefits include:

- **Completely FREE to use** for all Anglia account holders
- View every part purchased through Anglia
- Analysis of forward, current and historical orders and enquiries
- View your billings over the last 12 months or up to 5 years
- Check our on-time delivery performance
- View total shipped, shipped on-time and delivered
- See financial stats including number of invoices, average values and total billings



View with your
Smartphone

100%
Delivery
Performance

2010s

2011

'Ready Reel' service launched, supporting small reel sizes for low volumes and prototype quantities.

Distribution agreement signed with Taiwan Semiconductor.

Steve Rawlins CEO agrees to acquire Bill Ingram's majority shareholding in Anglia.

anglia 
READY REEL

 **TAIWAN SEMICONDUCTOR**



2013

Distribution agreements signed with Toshiba and Harwin.

TOSHIBA
Leading Innovation >>>

HARWIN

Anglia strengthens its support of the UK's vibrant electronics design community with the launch of component website www.anglia-live.com, the first electronic component site addressing the needs of engineers designing for mass production.

angliaLive



**TURNOVER
PASSES
£50M**

2010

 **VARTA**

Distribution agreement signed with Varta.



IECQ CECC qualification achieved along with BS EN ISO 14001:2004 Environmental Quality Systems Certification.

2012

 **ANALOG DEVICES**

AHEAD OF WHAT'S POSSIBLE™

Distribution agreement signed with Analog Devices.

40 Years celebration.

40th
ANNIVERSARY
1972 - 2012

2015

**RANKED
UK - No. 6
Global - No. 28**





2017

Distribution agreement signed with Littelfuse.

Anglia made a significant investment into its Wisbech HQ. A complete refurbishment was carried out without any interruption of services to our customers.

In a global first we launched a unique on-line vendor rating tool called Anglia Sigma.



2019

Keith Hover, Anglia's Company Secretary retired after 25 years of loyal service.



He was succeeded in the role by Malcolm Fry who was also promoted to Financial Director and joined the Anglia board of Directors.



Steve Rawlins CEO completed the purchase of the remaining Anglia shares taking full ownership of the business. The transfer was closed without any external funding.



Anglia Design Partner programme was officially launched to market. An industry first, working very closely with a select and agile group of pre-qualified independent design companies across the UK and Eire, matching their design experience to the requirements of our customers.



2016

'Ezysample' service launched, to enable full evaluation of the latest design-in products and supporting development kits.



Anglia 80/20 service launched, a new intelligent inventory management VMI service offering customers a flexible, instantly available inventory of commodity components. The inventory is held on the customers site on a 'pay as you use' basis.

RANKED
UK - No. 5
Global - No. 27

2018



Anglia and STMicroelectronics celebrate 20 years of working together with a special event at Tower Bridge, London. STMicroelectronics were Anglia's first Tier 1 semiconductor franchise and two decades on the relationship is stronger than ever.



anglia china

SYNCHRONIZED SUPPORT FOR DESIGN AND MULTI-SITE MANUFACTURING AROUND THE WORLD

Anglia Components has experience of doing business in China since the 1980's, with joint ventures with some of our own brand component factories, including Nover Capacitors, Eurohm Resistors and Taicom Connectors.

When a customer makes the decision to migrate some or all of their manufacturing to Asia, we are able to remove many concerns regarding the quality, continuity of supply and protection of IP by working closely with OEMs and their EMS partners to offer a seamless migration path, coupled with global price support ensuring continuity is maintained.

Anglia China offer a comprehensive and competitive service to our OEM customers and EMS partners. This includes total supply chain management, streamlined logistics support and DDP Hong Kong deliveries. We back this up with significant investments in inventory and dedicated customer safety buffers held in our 16,000sqft logistics hub in Hong Kong and our 83,000sqft UK distribution centre.



Anglia China's Logistics facility in Hong Kong.



Dedicated logistics facility in Hong Kong providing:

- DDP Hong Kong Incoterms
- Local buffer stockholding in Hong Kong, supported by UK inventory
- Shipments direct to Hong Kong from our suppliers – minimising carbon footprint
- Credit Terms (Subject to status)
- Synchronized technical and design support for OEM and EMS partners in the UK and Asia
- Multi-site manufacturing support with global support pricing
- Dedicated team supporting OEM and EMS partners across the UK and Asia. Offering global price negotiation, order-book, forecast and inventory management services.
- EMS recommendation & partnership programme



INTELLIGENT VMI SOFTWARE

SIMPLE, INTELLIGENT INVENTORY MANAGEMENT



Anglia 80/20, a web-based, real-time inventory management system.

Anglia 80/20, our innovative Vendor Managed Inventory programme, offers new levels of flexibility in the supply chain, giving instant line-side access to inventory of your commodity components on an 'invoice as you use' basis. There are no start-up costs with Anglia 80/20, we provide the hardware and software, and we manage our inventory on your site - the level of inventory is scaled according to forecast demands and you are invoiced only for what has been consumed.

Customers can track component usage in real-time through an intuitive web-based dashboard, eradicating the need for manually updated usage reports. Replenishment can be set as daily, weekly or monthly with monthly consolidated invoicing if required. With our 'Single Scan' booking system, users can book in a delivery quickly and error free.

Benefits include:

- Save time on inventory management & procurement
- Reduce excess inventory and delivery costs
- Achieve zero lead-time on commodities
- Only pay for components as you use them
- Seamless integration into your existing network – zero hardware or software costs
- Free to use - no expensive setup costs
- Receive monthly consolidated invoicing



View with your
Smartphone



Pay as you use



Reduce cost



Inventory tracking



Reduce lead-time

2020s

anglia {API}

BOM+

EFFICIENT BOM MANAGEMENT
Powered by **angliaLive**

SUNDAY TIMES
PROFIT TRACK LIST
MOST PROFITABLE
NUMBER 42

2021

We launched the Anglia API, this service allows customers to access and integrate real-time data from Anglia's business systems directly into their own, making business transactions faster and more efficient.

We launched the BOM+ on-line tool; accessed via Anglia Live the tool provides a fully costed BOM in less than 2 minutes.

Turnover continued to grow as Anglia further increased investment in the business to meet the surge in global demand for electronics.

anglia **UNICORN**
Supporting technology innovators

We launched Anglia Unicorn, a made-to-measure service supporting start-ups, University spin-outs and technology investors.

Anglia Unicorn helps start-ups access the resources and technologies needed to take a great idea from the drawing board to a finished marketable product.

Distribution agreements signed with Bolb, Marl, Pickering, Taoglas and Winbond.

BOLB

PICKERING

MARL
INTERNATIONAL

TAOGLAS



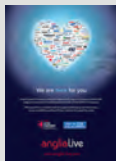
winbond

TURNOVER
PASSES
£77M

2020



In response to the global Covid emergency, we created a Covid Task Force to enable prioritization of the supply of critical components to companies involved in the production of ventilators and other 'frontline' equipment.



angliaLive

Our on-line presence was boosted with significant upgrades to anglia-live.

By bringing the hosting of the Anglia Live website in-house, we were able to greatly enhance the user experience and add major upgrades.



ABRACON

SIMCom
integrated 4G LTE company

SENSIRION
THE SENSOR COMPANY

LITEON
Optoelectronic Product Division

Distribution agreements signed with Abracon, SIMCom, Sensirion and LITEON.

Panasonic
INDUSTRY

Anglia celebrated our 20th Anniversary with Panasonic, this followed a year where Anglia were Panasonic's fastest growing distributor culminating in us receiving their Regional Distributor of the Year award for the second time in recognition of our strong sales growth and design in activity.

2022

We proudly celebrated the milestone of our 50th anniversary, and on 1st August 2022 Anglia's registered company name was changed to "Anglia Components Plc"

50

CELEBRATING
50 YEARS
OF SERVICE TO THE
ELECTRONICS INDUSTRY

A grayscale photograph of a modern building's exterior. The wall is covered with solar panels and large battery storage units. A car is parked on the street in front of the building. A white dashed line runs horizontally across the middle of the image, passing through a white circle that contains the main text.

THE FUTURE INVESTING IN CONTINUED GROWTH



GIVING YOU ACCESS TO ADDITIONAL DEDICATED DESIGN RESOURCE TO SUPPORT YOUR PROJECTS.

The vibrant UK electronics manufacturing community has a need for design and engineering resource, and Anglia has always offered support from highly trained Field Application Engineers who can give technical support, product selection and design guidance. To complement this we have created the **Anglia Design Partner Programme** to give you access to additional dedicated design resource to support your projects.

The programme takes support to the next level, by giving you access to a group of independent design consultants across the UK and Eire who can help accelerate your design cycle. They are able to help on projects where you need expertise or additional resource to complete part or all of your design within the timescale and budget that you specify.



Power



IoT



RF &
Microwave



Lighting



MCU/DSP &
FPGA/VHDL



Sensors



Human Machine
Interface



Software
Code



Fill a Skills Gap or full Turnkey?

Whether you are looking for design resource to help with a specific part of your design, or need a consultant who can take on and manage the entire project from concept to production, the Anglia Design Partner Programme has been created to help you.



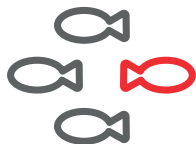
Experience & Expertise

The range of skill-sets available within the Anglia Design Partner Programme encompasses hardware, firmware and software design.



Minimising Risk

We have done the due diligence saving you time and mitigating risk. Our carefully selected independent design consultants have proven experience designing for OEM and industrial applications. These consultants have been selected based on their specific areas of expertise, across a broad spectrum of applications.



Independent

We see independence as one of the key criteria for the Anglia Design Partner Programme; all our design consultants are truly independent, allowing them to focus purely on providing the best design solution for your application.

If you think the **Anglia Design Partner Programme** could be of help on your design or if you are an independent design consultant and think you have something to offer the programme visit www.anglia-live.com/designpartners



View with your
Smartphone

THE DISTRIBUTOR OF CHOICE

est.1972

anglia

Website

www.anglia.com

Email

info@anglia.com



Sandall Road
Wisbech
Cambridgeshire
PE13 2PS UK

Tel: +44 (0)1945 47 47 47

angliaLive

On-line Ordering

www.anglia-live.com

Email

info@anglia-live.com



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AS 9120 (EN 9120:2018) / ISO 9001:2015 ISO 14001:2015

Anglia endeavours to minimise the impact of our business on the environment, we take all practical measures to ensure materials used are recyclable and from sustainable sources in-line with our commitment to the ISO 14001 standard.